



Automotive Aftermarket Suppliers Association Supplier Membership Application

Complete the form with the requested information and required fields.
E-mail your application to bbrucato@aasa.mema.org or fax to 919-406-1464

Questions? Contact the AASA Membership Department at 919.406.8854.

*** Required Field**

*Company Name: _____

*Company Address: _____ P.O. Box: _____

*City: _____ *State/Province: _____ *ZIP: _____ *Country: _____

*Company Main Phone: _____ *Company FAX: _____

*Website: _____

*Your Name: _____ *Title: _____

*Phone: _____ Fax: _____ *E-mail: _____

Designate your company's Member Representative (MR):

The designated Member Representative (MR) will be AASA's primary contact and will receive all association service and information mailings. *AASA strongly suggests that only a top-level executive be named.*

*Name: _____ *Title: _____

*Phone: _____ *E-mail: _____

*Street Address: _____ P.O. Box: _____

*City: _____ *State/Province: _____ *ZIP: _____ *Country: _____

Company Information:

*1. Annual North American automotive aftermarket sales: \$ _____

*2. Of your company's total sales, indicate the approximate percentage marketed through the following channels:
_____ % Original Equipment _____ % Automotive Aftermarket _____ % Heavy Duty (class 6 and up)

*3. Company Type: Public Private

*4. Brands sold by your company:

*5. Where are your manufacturing facilities located?

- Asia Australia & Oceania Central America & the Caribbean Europe
 Middle East & North Africa North America (U.S., Canada & Mexico) South America Sub-Saharan Africa



*6. Do you sell your products to a channel partner in this region? Asia Australia & Oceania Central America & the Caribbean Europe Middle East & North Africa North America (U.S., Canada & Mexico) South America Sub-Saharan Africa

*7. Company profile (Please describe your organization and services):

AASA Supplier Membership Dues:

Established companies of good repute and sound financial condition, actually engaged in the manufacturing, production, formulation or remanufacturing of products or services integral to the manufacturing of products for the automotive aftermarket or related business with at least one facility in North America shall be eligible for regular membership in AASA when approved by the Board of Governors. *AASA supplier member dues are based on the annual North American sales volume of automotive products by member companies. Please select your dues category below.*

North American Annual Automotive Aftermarket Sales Volume	Dues	North American Annual Automotive Aftermarket Sales Volume	Dues
<input type="checkbox"/> Under \$1,000,000	\$1,120	<input type="checkbox"/> \$100,000,001 to \$150,000,000	\$7,820
<input type="checkbox"/> \$1,000,001 to \$5,000,000	\$1,730	<input type="checkbox"/> \$150,000,001 to \$250,000,000	\$9,250
<input type="checkbox"/> \$5,000,001 to \$10,000,000	\$2,240	<input type="checkbox"/> \$250,000,000 to \$500,000,000	\$11,180
<input type="checkbox"/> \$10,000,001 to \$20,000,000	\$3,350	<input type="checkbox"/> \$500,000,001 to \$1 billion	\$12,800
<input type="checkbox"/> \$20,000,001 to \$35,000,000	\$4,670	<input type="checkbox"/> \$1 billion to \$5 billion	\$15,750
<input type="checkbox"/> \$35,000,001 to \$50,000,000	\$5,590	<input type="checkbox"/> Over \$5 billion to \$10 billion	\$19,300
<input type="checkbox"/> \$50,000,001 to \$75,000,000	\$6,810	<input type="checkbox"/> Over \$10 billion	\$22,350
<input type="checkbox"/> \$75,000,001 to \$100,000,000	\$7,010		

Complimentary AASA Membership Committees:

- AASA AAPEX Event Committee (AAEC)**
The AASA AAPEX Event Committee is a forum for representatives from AASA member companies to exchange ideas on ways to improve the AAPEX return on investment (ROI) for exhibitors and focus on the long-term success of the event.
- Government Affairs Committee (GAC)**
The AASA Government Affairs Committee (GAC) The GAC works on behalf of the supplier industry to further legislative and regulatory policy objectives at the federal and state level.
- Regulatory Affairs subcommittee**
The AASA Regulatory Affairs Subcommittee works to establish federal and state regulatory goals on issues important to the supplier industry.
- Environmental and Material Management Subcommittee**
The AASA Regulatory Affairs Subcommittee works to establish federal and state regulatory goals on issues important to the supplier industry.

Optional AASA Annual Membership Councils:

- AASA Technology Council (ATC)**
The AASA Technology Council (ATC) is a forum for networking and the exchange of best practices focusing on current and emerging technologies that support members’ efforts to reduce costs and improve efficiencies. Members are managers and executives who have responsibilities for information technology, e-commerce, supply chain, product management, data analytics, category management, customer engagement/relations, continuous improvement, finance, data management, operations and business development.
Annual dues: \$950 (Includes one free registration for the Fall and Spring Conferences for regular (manufacturer) members; \$1,100 for affiliate members)



Brake Manufacturers Council (BMC)

The AASA Brake Manufacturers Council (BMC) is a council for companies who are engaged in the manufacture of new automotive and light truck brake components including chemicals and raw materials used in the production of brake components are eligible for membership in the BMC. Additionally, businesses engaged in quality control and testing of BMC member company products are eligible for membership.

Annual dues: \$2,500

China Aftermarket Forum (CAF)

The AASA China Aftermarket Forum (CAF) supports the growth of its members' business within the Chinese automotive aftermarket by offering opportunities to meet with peers and other selected constituencies, facilitating collaboration among the members, and representing member interests via coordinated member participation in relevant industry groups. CAF is a peer group comprised of members of AASA, HDMA or MERA with operations in the People's Republic of China. Individual members are senior executives who manage their respective China aftermarket businesses.

Annual dues: \$2,350 (Includes participation in four meetings)

Marketing Executives Council (MEC)

The AASA Marketing Executives Council (MEC) is open to marketing executives of regular AASA member companies (aftermarket suppliers only – no affiliate members). Two representatives from each company can participate; one as a regular member and one as an alternate; should be the highest level marketing executive within the company or for the automotive aftermarket. It is a forum of the best and brightest minds in the aftermarket that collaborate on joint issues to create a more profitable aftermarket. Among the top council initiatives are the Know Your Parts campaign, Supplier Image Enhancement, Market Research and Key Industry Issues such as warranty management and the effective use of category management. Dues include a portion to cover meeting expenses and overhead as well as a portion dedicated to special projects as directed by the MEC membership.

Annual dues options: \$1,200 plus \$800 in special assessments to support the Know Your Parts campaign

Overseas Automotive Council (OAC)

The AASA Overseas Automotive Council (OAC) is open to companies and authorized exporting companies currently engaged in marketing or sales of motor vehicle aftermarket products of a North American manufacturer.

Annual dues: \$600 per person for domestic companies. International membership available.

Modern Industry eXpertise (MiX)

AASA's Modern Industry eXpertise (MiX) serves as an advisory council to aftermarket executives with the intent to educate and address business concerns from the perspective of millennials through a reverse mentoring model. Employees from AASA member companies under the age of 40 qualify for membership. The council is dedicated to addressing and solving industry challenges and concerns by focusing on new ways of thinking and from the viewpoint of millennials. The challenges that automotive aftermarket manufacturers will face tomorrow should be addressed by the leaders of tomorrow.

Annual dues: \$500

Intellectual Property Council (IPC)

AASA's Intellectual Property Council (IPC) focuses on advancing business interests of members by providing a forum for members to learn about, exchange ideas on and discuss market challenges regarding areas that impact patents, copyright, trade dress and other intellectual property. Membership is open to regular (manufacturer/supplier) members of AASA, HDMA, MERA or OESA. Individuals must have responsibility for managing brands, trademarks, trade dress, patent protection, anti-counterfeit activities, or related areas.

Annual dues: \$2,500

Financial Executives Council (FEC)

AASA's Financial Executives Council (FEC) is focused solely on financial executives in the aftermarket. The FEC will provide cutting-edge thought leadership on key industry financial subjects and generate dialogue on best practices such as: optimizing financial performance; inventory and business financing; and financial planning. The council is open, but not limited to, AASA member company executives with these titles: director, vice president of finance, treasurer, controller and CFO.

Annual dues: \$1,750



Acceptance of Terms

The above-named company hereby applies for membership in the Automotive Aftermarket Suppliers Association (AASA). Accompanying is our authorization to charge the indicated credit card for dues pro-rated to the end of the calendar year, based on the category into which our company falls (as indicated in this application), or a P.O. is indicated or a check is in the mail. Your membership will be automatically renewed at the prevailing membership dues rates and is cancelable only by providing AASA notice 30 days before the membership renewal date.

We have read the "Eligibility Requirements" of this application and believe our company is eligible for membership. If approved for membership, the initial term of our membership is for the remainder of the calendar year. We also agree that, as members of AASA, we will abide by all of the association's bylaws. We understand membership may be terminated if dues payment is more than 60 days past due.

Application is subject to AASA Board of Governors Approval.

I have read and accept these terms and conditions of this application.

*Signature: _____ Date: _____

Payment Information

Once your application is approved you will receive an invoice with the option to pay online or by mail. Payment in full must be processed before application is finalized.

