



# Application for AASA OAC Membership



To join the Overseas Automotive Council (OAC), please fill out the form below and attach your business card. All membership applications require a positive vote by the board of governors. The term of the membership is one year. Choose either corporate OR international membership.

### Membership Information

Applicant's Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State (Province), Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Phone (country, area/city code): \_\_\_\_\_ Fax (country, area/city code): \_\_\_\_\_

E-mail: \_\_\_\_\_ Homepage: \_\_\_\_\_

Applicant's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### Questionnaire

1. Please describe your company, identifying the products you provide and the markets you serve (passenger car, light truck, heavy duty truck, off-road, etc.).

\_\_\_\_\_

2. Please identify your company by checking one item below:

- |  |   |                                    |
|--|---|------------------------------------|
| <input type="checkbox"/> Buying Service    | <input type="checkbox"/> Freight Forwarder  | <input type="checkbox"/> Publisher |
| <input type="checkbox"/> Distributor       | <input type="checkbox"/> General Exporter   | <input type="checkbox"/> Retailer  |
| <input type="checkbox"/> Export Management | <input type="checkbox"/> Manufacturer       | <input type="checkbox"/> Other     |
| <input type="checkbox"/> Company (EMC)     | <input type="checkbox"/> Manufacturers' Rep |                                    |

3. The OAC Directory will include two cross-reference indexes of members. They will help to locate members by company or product. Please check the appropriate product and service categories that identify your company's products.

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Belts and Hoses                 | <input type="checkbox"/> Financial Institution   | <input type="checkbox"/> Service Equipment        |
| <input type="checkbox"/> Brake Systems                   | <input type="checkbox"/> Freight Forwarder       | <input type="checkbox"/> Service Supplies         |
| <input type="checkbox"/> Chemicals                       | <input type="checkbox"/> Fuel Systems            | <input type="checkbox"/> Service Tools            |
| <input type="checkbox"/> Comfort/Entertainment Accessory | <input type="checkbox"/> Functional Fluids       | <input type="checkbox"/> Steering and Suspensions |
| <input type="checkbox"/> Cooling Systems                 | <input type="checkbox"/> General Service parts   | <input type="checkbox"/> Tires and Wheels         |
| <input type="checkbox"/> Electrical Systems              | <input type="checkbox"/> Glass                   | <input type="checkbox"/> Trade Magazine           |
| <input type="checkbox"/> Emission Control Systems        | <input type="checkbox"/> Misc. Accessories       | <input type="checkbox"/> Transmissions            |
| <input type="checkbox"/> Engines                         | <input type="checkbox"/> Performance Accessories | <input type="checkbox"/> Other                    |
| <input type="checkbox"/> Exhaust Systems                 | <input type="checkbox"/> Safety Accessories      |   |

**Membership Dues Payment** – Membership dues for the first year must be included with the application. Dues will be prorated accordingly in your first year.

A check for one year's dues in the amount of \$\_\_\_\_\_ is attached.

Please charge \$\_\_\_\_\_ to my credit card.

Type of Card:  AmEx  MasterCard  VISA

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

**Corporate Members** – The following companies are eligible for corporate membership: companies and authorized exporting companies currently engaged in marketing or sales of motor vehicle aftermarket products of a United States manufacturer; banks involved in financing international sales or overseas collections; international freight forwarders; transportation companies moving products from the United States to international markets; publishers of international trade publications; trade associations; and service providers.

**Membership Participation (Pick One)**

- One Participant from a Company      \$ 400
- Two – Four Participants                      \$1000
- Five or More Participants                      \$2200

1. If your company is a division, subsidiary, or affiliate of a parent corporation, please list the name and address of the parent company and state your company’s relationship:  
\_\_\_\_\_
2. We manufacture and export the following United States aftermarket products:  
\_\_\_\_\_
3. We are authorized exporters for the following United States manufacturers:  
\_\_\_\_\_

**International Members** – Individuals domiciled outside of the United States who are either directly or indirectly engaged in the international sale, marketing, distribution, or transport of aftermarket products manufactured in the United States and who are employed either by independent firms or by United States firms, their affiliates, or subsidiaries.

**Sponsor Information:** Two OAC members (at least one corporate) in good standing and representing different organizations must sponsor an international applicant. Please enclose literature describing the United States aftermarket products you represent.

- (1) \_\_\_\_\_ (2) \_\_\_\_\_

**Membership Categories (Pick One)**

- Standard Membership – FREE – Access to electronic newsletters, membership roster and members-only website. Membership requires recommendations from two domestic or premiere international members.
- Premiere Membership – \$150 – Includes all benefits of the standard membership, plus the following:
  - World Motor Vehicle Market Report & the Automotive Aftermarket Status Report (a \$500 value)
  - A Complimentary Ticket to ALL OAC events (a \$600 value), including:
    - o PAACE Automechanika International Reception (Mexico City)
    - o Automechanika Frankfurt International Reception (Frankfurt, even numbered years)
    - o AAPEX/OAC International Reception (November, Las Vegas)
    - o International Mission and Customer Appreciation Events
  - Discounts on Conferences, Trade Show Exhibition, Customized Market Research, and much more

1. We manufacture the following United States aftermarket products (include brand names):  
\_\_\_\_\_  
 under license from    *or*     as branch plant of \_\_\_\_\_

2. We act as reps or agents for the following United States manufacturers or export management companies:  
\_\_\_\_\_
3. We import and sell products for the following United States manufacturers or export management companies:  
\_\_\_\_\_